

\* not admitted in Washington DC

\*\* not admitted in Mexico

September  
2013

Mexico City  
and  
Washington D.C.

## Wöss & Partners International Arbitration & Trade Group

The *Wöss & Partners International Arbitration & Trade Group* is dedicated to commercial and investment arbitration, dispute settlement procedures before the World Trade Organization and under Free Trade Agreements, and to international trade regulation and trade negotiations. In addition, it provides services such as the liaison with multilateral institutions concerning infrastructure projects. The *Wöss & Partners International Arbitration & Trade Group* has recently been joined by LatinLexonline in Washington DC and is integrated by the following key professionals:

Investment  
arbitration

Commercial  
Arbitration

WTO and  
International Trade  
Law

Privately-financed  
infrastructure  
projects

Georgetown  
University Law  
Center

Attorney at law and  
financial analyst

IFC projects

**Dr. Herfried Wöss** –who is a multi-lingual attorney who holds law degrees from Austria, the UK and Mexico— has extensive experience in international arbitration under the ICC, UNCITRAL, ICSID and various local arbitration rules both as arbitrator and as party counsel, in particular with respect to major infrastructure projects disputes in Europe, the United States, and Latin America. The International Who's Who of Commercial Arbitration considers him outstanding as sole arbitrator and party counsel. Dr. Wöss is also considered as one of the leading international trade lawyers and has participated in cases before the European Court of Justice, the WTO, anti-dumping and countervailing duty investigations and other trade measures in different countries around the world, particularly in Latin America. He has participated in trade negotiations and advised governments and large corporations with respect to rules of origin, GATT, GATS, TRIPS, technical standards, labelling norms, subsidies and government procurement. He also specialises in infrastructure and construction projects such as privately financed infrastructure projects and public-private partnerships in the areas of hydropower, thermoelectricity, and wind and solar energy. Dr. Wöss is the co-founder of the Investment Arbitration Forum, member of the executive board of the North America Chapter of the Chartered Institute of Arbitrators, and special editor for Latin America of the prestigious Transnational Dispute Management. His academic record includes numerous publications in the field of international trade and dispute resolution, and he was a Visiting Scholar for arbitration at the Georgetown University Law Center from 2012-2013. Several of his awards and publications have produced judicial precedents. He can be reached at: [hwoess@woesetpartners.com](mailto:hwoess@woesetpartners.com).

**Adriana San Román** –also a multi-lingual attorney authorized to practice law in Mexico— is a founding principal at Wöss & Partners' International Trade & Arbitration Group, and has more than twenty years of experience as attorney and experienced financial analyst. She is an internationally recognized expert in arbitrations involving large infrastructure, construction and technology cases, particularly concerning the formulation of claims for economic damages. Her work includes the

**Banking and finance**

**Damages in  
International  
Arbitration under  
Complex Long-term  
Contracts**

structuring and implementation of public and private infrastructure projects, M&A transactions, loans restructuring for financial institutions, anti-dumping and subsidy procedures, and antitrust issues. Ms. San Román was a Ford Foundation Scholar at the University of Exeter where she obtained an M.A. in Finance & Investment, and Foreign Associate with Mayer, Brown & Platt in New York. Her extensive experience in the Mexican banking sector includes her leadership role in several IFC projects in the areas of corporate banking, financial engineering and project finance. She and Dr. Wöss are co-authoring, together with other experts in the field, the book titled "Damages in International Arbitration Under Complex Long-Term Contracts," to be published soon by Oxford University Press (<http://ukcatalogue.oup.com/product/9780199680672.do#UbfQEQUQhUQ>). She can be reached at: [asanroman@woesetpartners.com](mailto:asanroman@woesetpartners.com).

**Arbitration and  
litigation**

**WTO panels**

**Finance law**

**Infrastructure  
projects**

**Dante Figueroa** – founder of LatinLexonline and a multilingual attorney authorized to practice law in Chile, New York, Washington, D.C., and at the U.S. Supreme Court— has a solid international experience in international arbitration and litigation matters. For years, he has served as expert witness in complex multi-million dollar foreign arbitral award enforcement procedures ventilated before United States District courts. Mr. Figueroa has advised Latin American clients on the civil and criminal aspects involved in multimillion-dollar litigation conducted in the United States and Latin America concerning funds frozen in the U.S. pursuant to judicial orders. He has advised multinational companies preparing investor-state arbitration complaint against a Latin American State in ICSID procedures, and has prepared briefs on strategies for international litigation before the U.S. Export-Import Bank, the World Bank, and the Inter-American Development Bank, concerning a major energy project in South America. Mr. Figueroa also participated in the WTO case on United States-Import Prohibition of Certain Shrimp and Shrimp Products, amongst others. Mr. Figueroa advised multinational clients in the areas of infrastructure, mining, tire manufacture, communications, aquaculture, heavy machine manufacturing, wine exports, mining, real estate developers, and toll road concessions. He is an Adjunct Professor at the Georgetown Law Center, and at the American University's Washington College of Law. He has published four books and numerous articles in the field of investment and international arbitration. He has been Secretary General of the Inter-American Bar Association. He can be reached at: [dfigueroa@woesetpartners.com](mailto:dfigueroa@woesetpartners.com).

**International team**

The **Wöss & Partners International Arbitration & Trade Group** counts with other renowned members based in Canada, Brussels and Geneva, including former diplomats, leading trade practitioners, economists and financial experts, that allows it to integrate specially tailored teams for commercial, investment and trade dispute resolution and litigation and to advise in international infrastructure projects.

**Recent activities**

In 2012, it advised in a major telecommunications ICSID case and is currently involved in several arbitrations as well as advising private sector groups in important regional trade negotiations. It is currently advising in an international arbitration stretching over five countries.